

# DURABOOK



## **Reseller Incentive Programme**

Incentive period: November 10th - June 30th 2021

Resellers can be in with the chance of winning an iPhone 12 or iPad 2020 when quoting or purchasing qualifying Durabook products

Prizes to be won: 2 x Apple iPhone 12 and 1 x iPad 2020

## **Qualifying Products**

**Tablets:** R11, R11L, U11I | **Laptops:** S14I, S15AB, Z14I

#### To Enter

## Category One - Highest Project Won

How to Enter: Win a project with DURABOOK

Winner: Account who wins the highest combined value of sales orders for

qualifying DURABOOK products

**Prize:** Apple iPhone 12

## Category Two - Spend with DURABOOK Prize Draw

How to Enter: Buy 2 qualifying DURABOOK products

+1 additional entry into the draw when you buy the U11I Tablet

+1 additional entry into the draw when you buy the Z14I Laptop

Winner: The winner will be randomly selected from a prize draw

Maximum of 3 entries per account.

Prize: Apple iPhone 12

Category Three - Work with DURABOOK Prize Draw

How to Enter: Request a Quote for DURABOOK Products

- +1 additional entry into the draw when you register as a reseller with DURABOOK
- +1 additional entry into the draw when you list DURABOOK products on your website
- +1 additional entry into the draw when you register a lead of 50+ DURABOOK products

Winner: The winner will be randomly selected from a prize draw.

Maximum 4 entries per account

Prize: Apple iPad 2020





#### **Terms & Conditions**

#### Category One

- 1. To enter, Resellers must place an order for any qualifying product between the dates stated.
- 2. All sales orders made during the qualifying period must be shipped and invoiced before 5.15pm on Wednesday 30th June 2021.
- 3. The Reseller who has placed the highest combined value of sales orders for qualifying DURA-BOOK products during the qualifying period, which are invoiced and shipped between the 10th November 2020 to 30th June 2021, will win 1st prize (Apple iPhone 12). A minimum project value of GBP 20,000 is counted as a project.
- 4. The winner will be announced after all sales have been invoiced.

#### **Category Two**

- 1. A sales order containing 2 or more of the qualifying DURABOOK products will count as one entry to the prize draw.
- 2. Regardless of the number of qualifying sales orders placed, it will only class as one entry per Reseller.
- 3. +1 additional entry entry into the draw when you buy the U11I Tablet.
- 4. +1 additional entry entry into the draw when you buy the Z14I Laptop.
- 5. Maximum of 3 entries in total per Reseller.
- 6. After the 30th June 2021 all qualifying entries for the sales order prize draw will be collated.
- 7. One winner will be selected at random and will win the 2nd prize (Apple iPhone 12).
- 8. The winner will be notified within 10 working days after the draw itself.

### Category Three

- 1. A quote containing one or more of the qualifying DURABOOK products will count as one entry to the prize draw.
- 2. Regardless of the number of quotes raised, it will only class as one entry per Reseller.
- 3. +1 additional entry into the draw when you register as a reseller with DURABOOK.
- 4. +1 additional entry into the draw when you list DURABOOK products on your website.
- 5. +1 additional entry into the draw when you register a lead of 50+ DURABOOK products.
- 6. Maximum of 4 entries in total per Reseller.
- 7. After the 30th June 2021 all qualifying entries for the quote prize draw will be collated.
- 8. One winner will be selected at random and will win the 3rd prize (Apple iPad 2020).
- 9. The winner will be notified within 10 working days after the draw itself.





### Terms & Conditions Continued...

#### **General T&Cs**

- 1. This incentive will run from 10th November 2020 until 5.15pm 30th June 2021.
- 2. The qualifying products are: DURABOOK R11 Tablet, R11L Tablet, U11I Tablet, S14I Laptop, S15AB Laptop and Z14I Laptop.
- 3. The prizes cannot be exchanged for cash, product or discount.
- 4. There are only three prizes and only three winners will be selected.
- 5. Varlink Ltd reserve the right to withdraw or amend the offer at any time without notice.
- 6. Varlink Ltd are not responsible for any loss or damage of the prizes once they have been shipped.

